



**Employment First  
Commission**

# **Employment First Updates**

**State Employment and Business  
Outreach and Toolkit**

**May 19, 2017**

# Executive Order 136

- Goals
  - Increase the employment rate of New Yorkers who are receiving services from the State by 5%
  - Decrease the poverty rate of New Yorkers who are receiving services from the State by 5%
  - Register 100 businesses as having formal policies to hire people with disabilities as part of their workforce strategy

# Disability Employment In New York State

- Number of New Yorkers receiving SSI benefits on Medicaid:  
699,287
- Number of New Yorkers with disabilities receiving SSI benefits who are employed:  
69,254
- Percentage of Individuals with disabilities on SSI benefits in New York who are working:  
9.9%

# Disability Employment Statistics

- Number of New Yorkers in the workforce:  
9,011,903
- Number of New Yorkers with disabilities on SSI:  
699,287
- Number of New Yorkers with disabilities on SSI benefits in the workforce:  
69,254
- Percentage on individuals with disabilities on SSI benefits in the workforce:  
.77% ( $69,254 / 9,011,903 = .007684$ ) or 9.9% of the people on SSI

# Disability Earnings Statistics

- Average wages for New Yorkers in the workforce:  
\$67,527
- Average wages for New Yorkers with disabilities on SSI benefits in the workforce:  
\$15,213
- New Yorkers with disabilities on SSI benefits who earned wages made only 22.5% of the average annual salary for all New Yorkers in the workforce

# Disability Poverty of those Employed

- Number of New Yorkers with disabilities on SSI benefits in the workforce:

69,254

- Number of New Yorkers with disabilities employed earning less than poverty (\$11,570):

**68,327**

- Only **927** earned more than \$11,570.

# Increasing Employment

- Creating linkages between employers and people with disabilities
- Addressing benefit concerns from people with disabilities

# Linkage of Employers with People with Disabilities

- Create a system that can track outcomes
- Build system on existing methods people with disabilities search for employment and employers seek employees

# The Power of New York State Purchasing

- 254,104 Vendors
- 57,099 vendors Targeted
  - Whose FEIN indicated business rather than individual
  - Who provided an email contact for payment purposes

# Goals of Employment Campaign

- Promote the EmployAbility Toolkit
  - Key information on tax credits
  - Benefits of a diverse workforce
  - Resources on developing inclusive workforce strategies
- Promote the New York Job Bank
- Get individuals with disabilities hired!!!

# Linking People with Disabilities to Employers

- Linkages to the Job Bank
  - Job Zone [www.jobzone.ny.gov](http://www.jobzone.ny.gov)
  - Career Zone [www.careerzone.ny.gov](http://www.careerzone.ny.gov)
- Training of use of Job Bank Supports
- Entitlement Assistance

# Job Zone/Career Zone

- <https://www.jobzone.ny.gov>
- <https://www.careerzone.ny.gov>
- How to Webinars: Coming to [www.nyess.ny.gov](http://www.nyess.ny.gov) in January



Home

Did You Know?

Did you know that once you identify an occupation that interests you, you can immediately search for job openings, training and/or colleges directly from the occupation's profile page?

Welcome Guest

Create an Account

Login

Your Local Career Center

Where is your local Career Center? Provide your ZIP code in the 'What's Your ZIP' section and we'll give you all the details you'll need. Or click on the link below for the full list of offices in NY state.

More>>

Career Center Events Calendar - See workshops, networking meetings, job clubs, job fairs and all of the events being offered by NYS Career Centers through this new calendar.

Job Seeker Resources

Additional tools to aid you in your job and career exploration. Learn about apprenticeships, job search strategies, veterans' services and much more.

More>>

Upcoming Job Fairs

Find the next Job Fair in your area by providing your ZIP Code in the 'What's Your ZIP' section.

Job Search

Keyword: [input] ZIP Code: [input] Radius: 25 miles [dropdown] [Search]

Online Work Search Record

Work Search Record - Whether for Unemployment Insurance purposes or your own personal records; keep track of all your work search activities.

My Employability Score

What's My Employability Score? - Looking for a job? Learn how employable you are with this quick survey. Then see what you can do to increase your chance of landing a job



Resume and Letter Preparation

How to Create a Resume - Learn the basics of creating a resume, receive resume tips and view sample resumes. This online guide will help you build a resume businesses will want to see! Go step by step or skip to the section that interests you.

Why Register? - Access all the great features of JobZone once you've created your FREE account. Learn more here!

Quick Resume - Use this form to create a basic resume. Review it online to get the content



Log In

Login

Click Here For a FREE Account

What's Your ZIP

Guest users, give us your ZIP code and we'll tell you Who's Getting Hired, Upcoming Job Fairs and where to access more services.

ZIP Code: [input]

[Search]

Jobs in Demand

In Demand Occupations for New York.

- Cashiers
Retail Salespersons
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
First-Line Supervisors of Office and Administrative Support Workers
Customer Service Representatives

More>>

Apprenticeship Opportunities

Find out about apprenticeship opportunities in your area by providing your ZIP Code above.

- [GUEST TOOLS](#)
- [STEM for Teens](#)
- [ASSESS YOURSELF](#)
- [MY PORTFOLIO](#)
- [SEARCH](#)
- [RESOURCES](#)
- [HELP](#)

# welcome to **careerZONE**®

*explore your career path  
your future begins here*



## Welcome to CareerZone

The place to explore careers related to your strengths, skills and talents. To begin, click one of the six clusters pictured above, or [View All Careers](#) to see all the occupations.



The New York State Department of Labor is an Equal Opportunity Employer/Program. Auxiliary aids and services available upon request to individuals with disabilities.


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[Public Reports](#)

## Customer Information

Are you Looking for Work? Are you engaged in the [Ticket to Work](#) <sup>ea</sup> program through the Social Security Administration? NYESS is here to help you connect to the right resources in your community to find employment.

We help Social Security Disability Insurance(SSDI)/Supplemental Security Income (SSI) recipients get back to work with employment services provided by designated One-Stop Career Centers and participating community agencies. We have Disability Resource Coordinators who are certified benefits planners with the expertise to advise you on your benefits, and help you get your first job, a new job, or a better job.

There are two primary ways to find assistance:

1. [New York State Department of Labor Career Centers](#): NYSDOL Career Centers can assist you with your job search, including resume writing, interview skills, labor market information, identifying employment and training opportunities, and more. For more information, visit the Department of Labor's [Find a Job page](#). You can also locate the Career Center nearest to you by clicking on the link above.
2. To find a community provider in your area please click here: [Administrative Employment Network Partners](#) <sup>ea</sup> For more information or direct assistance in connecting to a provider call 518-473-3126 or [email NYESS](#).

\*The people NYESS serves are called Customers.

### Customer Resources:

- [Are you a person with a disability, and are considering work?](#)
- [Do you prefer to look for a job on your own?](#)
- [Frequently asked Questions about working with a disability](#)
- [How to use CareerZone](#)
- [How to use JobZone](#)
- [Medicaid Buy In for Working People with Disabilities](#)
- [Ticket to Work](#) <sup>ea</sup>





Filter

- + CareerZone
- + JobZone

### Career Zone Webinars

Please note that these webinars may take 1-2 minutes to download and appear on the screen depending on the speed of your internet connection. Also note that you may be prompted to "allow" or "run" web content via Web-ex. This is a normal part of the loading process for these video files and should be accepted by the user. In addition, in order to access these webinars you will need a computer that has speakers to project sound. Thank you!

CAREER ZONE

#### Creating a Free Account

Individuals will learn how to create an account in Career Zone. Having an account allows for individuals to create a resume, determine their work interests, apply for jobs and more.

Download Webinar

CAREER ZONE

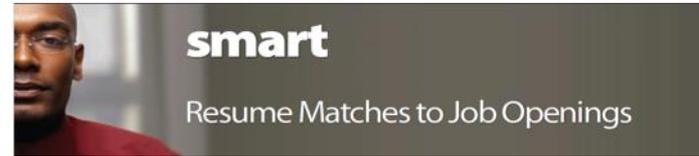
#### My Portfolio

Individuals will review the eighteen sections of My Portfolio including but not limited to: skills, abilities, classes and experience.

Download Webinar

CAREER ZONE

## SMART = Skills Matching and Referral Technology



- Advanced “Intelligent” Resume and Skills Based Matching
- Identifies Potential Job Leads based on Skills Transferability
- Jobseeker Submits Resume, SMART “reads” the Resume and notifies the Job Seeker Directly via Email of Potential Job Leads
- Job Leads – Ranked / Scored based on Quality of Match
- Features:
  - Resume Builder Tools
  - Show me resumes of people who have the type of job I want
  - If you like a particular job, can request similar jobs



## Job Leads Matching Your Resume

Posted  Radius  of

Show Jobs From

[Save this search and notify me of new jobs](#)

[Fine-Tune Your Job Search](#)

Displaying 1 - 20 of 100 jobs

Jobs per page

Match	Date	Job Title	Employer	Location	Actions
★★★★★☆☆	10 Feb	<a href="#">PARALEGAL</a>	SELECTIVE INSURANCE GROUP, INC.	latham, NY	
★★★★★☆☆	10 Feb	<a href="#">TRIAL ATTORNEY</a>	SELECTIVE INSURANCE GROUP, INC.	latham, NY	
★★★★★☆☆	11 Feb	<a href="#">SENIOR COUNSEL</a>	METLIFE	albany, NY	
★★★★★☆☆	27 Jan	<a href="#">COMMUNICATIONS ASSISTANT</a>	ENGENDERHEALTH	albany, NY	
★★★★★☆☆	27 Jan	<a href="#">MEMBERSHIP COORDINATOR ACLU MEMBERSHIP DEPARTMENT NEW YORK</a>	AMERICAN CIVIL LIBERTIES UNION	albany, NY	
★★★★★☆☆	06 Feb	<a href="#">ADMINISTRATIVE / LEGAL ASSISTANT</a>	MCCUE, SUSSMANE & ZAPFEL, P.C.	albany, NY	
★★★★★☆☆	09 Feb	<a href="#">LEGAL ASSISTANT</a>	ROCKEFELLER UNIVERSITY INC	albany, NY	
★★★★★☆☆	27 Jan	<a href="#">COMMUNICATIONS ASSISTANT ACLUF COMMUNICATIONS DEPARTMENT NY</a>	AMERICAN CIVIL LIBERTIES UNION	albany, NY	
★★★★★☆☆	10 Feb	<a href="#">LEGAL SECRETARY</a>	SELECTIVE INSURANCE GROUP, INC.	latham, NY	

SMART Job Matches - Message (HTML)

Message

Reply Reply to All Forward Delete Move to Folder Create Rule Other Actions Block Sender Not Junk Junk E-mail Safe Lists Categorize Follow Up Mark as Unread Options Related Select Find

From: SMT@workforcenewyork.org  
 To: TRB924@yahoo.com  
 Cc:  
 Subject: SMART Job Matches

Sent: Wed 12/16/2009 8:05 PM

**Hi BISOGNO, TERRY Job Seeker!**  
**SMART - Skills Matching And Referral Technology**



**Your job matches**

Your resume generated the following (7) matches

**NATL MGR SPONSORSHIPS**

Match level : ★★★★★

About Barron's For 85 years, Barron's has been the source that America's business and financial leaders turn to every week for authoritative market analyses and insights on companies, industries, sectors, the economy and financial markets in the U.S. and around the world. Barron's has served the stewards of this nation's wealth

[Details for NATL MGR SPONSORSHIPS](#)

**Remember**

Some matches may at first seem unlikely. Click the details link to look at the full job description. Try to think of whether some of your skills or experience might actually make this a possible fit for you. Also look for the required and preferred skills and experiences that you can build on find the new opportunities.

**Director, Business Development**

Match level : ★★★★★

Director, Business Development Job ID 2726 Job Location New York, NY Job Category Sales Date Posted Dec 1, 2009 Do you THINK like a marketer and SELL like a business development executive? Active Network Media + Marketing, a premiere digital media and marketing services firm is recruiting proven business development executives in New

[Details for Director, Business Development](#)

**Director, Corporate Affairs**

Match level : ★★★★★

Position Announcement Title: Director, Corporate Affairs Location: Position based in New York, N.Y. Founded in 1921, the Council on Foreign Relations is the leading independent national membership organization and nonpartisan center for dedicated academic analysis of events on the world stage, and the subsequent foreign policy choices facing the United States and other governments. The

start | Inboxes - Microsoft Out... | SMART Job Matches - ... | DPN SMART.ppt [Co... | 11:17 AM

# Support for 55(b) Eligibility

- Meetings with Civil Service
- Use of “SMART” Technology to identify potential eligibles to add to state hiring lists for entry level positions

# Entitlement Assistance

- Promote benefit advisement education
- Create automated notification of benefit / work incentive eligibility
  - EITC
    - 823 (2016)
    - 1,267 (2017)
  - Medicaid Buy-in for working people with disabilities
  - 1619(b)

# Business Leadership Network

- Expand the # of member businesses of the BLN
- Design and sponsor an Employment First – Business First Symposium:
  - Bring businesses and rehab together from across the state.
  - Engage state agencies

# Coming Soon

- Commission Progress Updates will be provided at:

<http://www.nyess.ny.gov/employment-first.html>